



**Division of Student Learning and Academic Success
College of Undergraduate Studies**

Advisory Board



Dan Green

Retired Southern Territory Vice President
Prudential Insurance

Dan has been in the financial services industry for the last 44 years. Starting as a sales representative with Prudential Insurance and retiring in 2008 as the Southern Territory Vice President. His leadership responsibilities were for the profitability, employee development, compliance, risk management, implementation, and execution of all strategic planning for a sales organization of more than 1200 people across 16 states.

Prior to this role, Dan's time at Prudential include roles as a sales manager, assistant to the Vice President, agency manager, and vice president of sales winning numerous awards along the way. In 1998 Dan was promoted to Vice President of Sales for the Northeast/Metropolitan N.Y. region.

During his years at Prudential, Dan obtained multiple industry licenses and designations including the Series 6, 7, 26, 65. He accomplished his Life Underwriters Training Council Fellow and Chartered Life Underwriters designation from the American College of Financial Services.

Soon after his retirement from Prudential, in January 2009, Dan became a Partner for the Pinnacle Group based in Jacksonville Florida. His responsibilities include business development in Central Florida, New York, and New Jersey. He is still active with the Pinnacle Group and continues to have responsibilities for relationship development and revenue growth.

In 2016, Dan returned to college to complete his education that was left unfinished in 1971. His goal was to graduate by his 70th birthday. He accomplished that goal and graduated UCF in August of 2020 with a Bachelor of General Studies with a focus on Health Sciences.

Dan has lived in the Orlando area for the last 18 years. He is an avid cyclist, having competed for most of his adult life and can regularly be found on the roads of Winter Park. He considers his greatest accomplishment a 45-year marriage to his wife Kristy, a local artist, and his two children; daughter Allison who resides in New Jersey with her husband and their 2 children, and son Corey who resides in London, UK, with his wife.